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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17:1-5 Thereunder

AND ENGINO

04/04/2005

	A. REGISTRANT IDEN	TIFICATION	
AME OF BROKER-DEALER:		PROCESSED	OFFICIAL USE ONLY
Wescom Financial Services, LI	_C	JUL 1 0 2007	FIRM I.D. NO.
DDRESS OF PRINCIPAL PLACE OF BUSINES  123 S. Marengo Avenue	S: (Do not use P.O. Box No.)	THOMSON FINANCIAL	
(No. and Street)			
Pasadena (City)	California (State)	911	
	N TO CONTACT IN REGARD T	(626) 535 1	000 Ext 8610
		(626) 535 1 (Area Code - Te	000 Ext 8610 elephone Number)
	N TO CONTACT IN REGARD TO	(626) 535 1 (Area Code - Te	
eith Pipes, President/CEO	B. ACCOUNTANT IDEN	(626) 535 1 (Area Code - Te	
eith Pipes, President/CEO	B. ACCOUNTANT IDEN opinion is contained in this Repo	(626) 535 11 (Area Code - Te	
DEPENDENT PUBLIC ACCOUNTANT whose of McGladrey & Pullen, LLP	B. ACCOUNTANT IDEN  opinion is contained in this Repo	(626) 535 11 (Area Code - Te	elephone Number)
eith Pipes, President/CEO  DEPENDENT PUBLIC ACCOUNTANT whose of McGladrey & Pullen, LLP  2001 S. Barrington Ave., Ste. 303	B. ACCOUNTANT IDEN opinion is contained in this Repo	(626) 535 11 (Area Code - Te	

# FOR OFFICIAL USE ONLY

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)

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# OATH OR AFFIRMATION

I, Keith Pipes, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Wescom Financial Services, LLC as of December 31, 2005, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: NONE.



This report \*\* contains (check all applicable boxes):

- (a) Facing page.
- K (b) Statement of Financial Condition.
- E (c) Statement of Income (Loss).
- E (d) Statement of Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.

From-WESCOM CREDIT UNION

- (a) Computation of Net Capital 又
- 図 (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. ×
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (I) An Oath or Affirmation. X
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- × (o) Independent Auditor's Report on Internal Control

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-( (e)(3).

**Wescom Financial Services, LLC** (A Wholly Owned Subsidiary of Wescom Holdings, LLC) **Financial Report December 31, 2005** 

McGladrey & Pullen

**Certified Public Accountants** 

McGladrey & Pullan, LLP is a member firm of RSM International an affiliation of separate and independent legal entities.

Sep-06-06 10:59

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# McGladrey & Pullen

Certified Public Accountants

Sep-06-06 10:59

# INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Wescom Financial Services, LLC Pasadena, California

We have audited the accompanying statements of financial condition of Wesperm Financial Services, LLC as of December 31, 2005 and the related statements of income, membership capi al, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement, An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wescom Financial Services, LLC as of December 31, 2005 and the result; of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic inancial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

McGladry & Puller, LCP

Los Angeles, California January 20, 2006

# WESCOM FINANCIAL SERVICES, LLC: STATEMENT OF FINANCIAL CONDITION **DECEMBER 31, 2005**

ASSETS		
Current assets:		
Cash and cash equivalents Accounts receivable	\$	1,643,877 219,716
		1,863,593
Investment in CUSO Financial Services, LP Prepaid expenses		1,736,849 52,005
	\$	3,652,447
LIABILITIES AND MEMBERSHIP CAPI	TAL	
Current liabilities:		
Accounts payable and other liabilities	\$	359,823
Membership Capital		3,292,624
	\$	3,652,447

# WESCOM FINANCIAL SERVICES, LL() STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2005

Revenues	
Commission income Other income	\$ 5,794,565 1,033,756
Total revenue	6,828,321
Expenses	
Compensation and related benefits Commissions Clearing and execution fees Operations Other operating expenses and losses Marketing and promotions Professional and outside services	1,904,685 2,186,097 861,835 312,891 60,068 57,659 22,985
Total expenses	5,406,220
Net income	\$ 1,422,101

# WESCOM FINANCIAL SERVICES, LLC STATEMENT OF MEMBERSHIP CAPITAL YEAR ENDED DECEMBER 31, 2005

Balance, December 31, 2004	\$ 2,870,523
Distribution to parent	(1,000,000)
Net income	1,422,101
Balance, December 31, 2005	\$ 3,292,624

# WESCOM FINANCIAL SERVICES, LLC: STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2005

Cash flows fro	n operating	activities
----------------	-------------	------------

Net income	\$ 1,422,101
Adjustments to reconcile net income to net cash provided by operating activities:  Equity in earnings from investment in CUSO Financial Services, _F  Decrease in accounts receivable and prepaid expenses  Decrease in accounts payable and other liabilities	(535,662) 187,314 (1,091)
Net cash provided by operating activities	1,072,662
Cash flows from investing activities Distribution received from CUSO Financial Services, LP	123,980
Cash flows from financing activities Distribution to parent	(1,000,000)
Increase in cash and cash equivalents	196,642
Cash and cash equivalents, beginning of year	1,447,235
Cash and cash equivalents, end of year	\$ 1,643,877

# WESCOM FINANCIAL SERVICES, LL(; NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2005

# Note 1. Nature of Business and Significant Accounting Policies

# Nature of Business:

Wescom Financial Services, LLC (the "Company") is a broker-dealer registered with the Securities and Exchange Commission and is a member of National Association of Securities Dealers, no. The Company is a wholly owned subsidiary of Wescom Holdings, LLC (the Parent) that is a wholly owned subsidiary of Wescom Credit Union. The Company was established primarily to provide brokerage services to members of Wescom Credit Union.

The Company received approval from the National Association of Securities Dealers, Inc. to operate as a registered broker-dealer on February 7, 2004.

The Company operates under the provisions of paragraph (k)(2)(ii) of rule 15c3-3 of the Securities and Exchange Commission and accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of paragraph (k)(2)(ii) provide that the Company clear all transactions on behalf of customers on a fully disclosed basis with a clearing broker-dealer, and promptly transmit all customer funds and securities to the clearing broker-dealer. The clearing broker-dealer carries all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker-dealer.

A summary of the Company's significant accounting policies follows:

## Cash and Cash Equivalents:

Cash and cash equivalents include deposits in Western Corporate Federal Credit Union (WesCorp), a corporate credit union. The balance is insured by the National Credit Union Share Insurance Fund up to \$100,000.

# Revenue Recognition:

The Company receives commission income in accordance with the terms of an agreement with their clearing agent. Commission income and related expenses are recognized on a trade date basis.

# Income Taxes:

Wescom Financial Services, LLC is a single member limited liability company and as such is not subject to federal and state income tax. Income or loss from the Company is passed through to its member. The Company is, however, subject to state taxes on gross receipts.

# **Accounting Estimates:**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# WESCOM FINANCIAL SERVICES, LLC: NOTES TO FINANCIAL STATEMENTS **DECEMBER 31, 2005**

## Note 2. CUSO Financial Services, LP

The company is a limited partner in CUSO Financial Services, LP, which provides broker-dealer and investment advisory services to credit unions and credit union service organizations. The company owns 24 units, which approximates an 11% ownership. The investment is accounted for under the equity method of accounting.

# Note 3. Employee Benefit Plans

The Company also participates in Wescom Credit Union's 401(k) pension plan that allows employees to defer a portion of their salary into the 401(k) plan. The Company matches a portion of employees' wage reductions. Pension costs are accrued and funded on a current basis. The Company contributed \$175,447 to the plan for the year ended December 31, 2005.

# Note 4. Related Party Transactions

The Company is charged by the parent credit union, Wescom Credit Union, for certain expense allocations, including the cost of office space and management support. These expenses, which are included in operations, totaled \$124,100 for the year ended December 31, 2005.

The company has \$1,603 on deposit with Wescom Credit Union at December 31, 2005. The balance is insured by the National Credit Union Share Insurance Fund up to \$100,000.

#### Note 5. Off Balance Sheet Risk and Concentration of Credit Risk

As discussed in Note 1, the Company's customers' securities transactions are introduced on a fully disclosed basis with its clearing broker-dealer. The clearing broker-dealer carries all of the accounts of the customers of the Company and is responsible for execution, collection of, and payment of funds and, receipt and delivery of securities relative to customer transactions. Off-balance-sheet risk exists with respect to these transactions due to the possibility that customers may be unable to fulfill their contractual commitments wherein the clearing broker-dealer may charge any losses it incurs to the Company. The Company seeks to minimize this risk through procedures designed to monitor the credit worthiness of its customers and that customer transactions are executed properly by the clearing broker-dealer.

# Note 6. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital rule (Rule 15c3-1), which requires the maintenance of a minimum amount of net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2005 the Company had net capital and net capital requirements of \$1,259,054 and \$23,988, respectively. The Company's ratio of aggregate indebtedness to net capital was 0.29 to 1.

# WESCOM FINANCIAL SERVICES, LL(; COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15C3-1 DECEMBER 31, 2005 - SCHEDULE I

Total membership equity from statement of financial condition	\$ 3,292,624
Less non-allowable assets:	
Prepaid expenses and other assets Investment in CUSO Financial Services, LP Accounts receivable from CUSO Financial Services, LP  219,716	
Total non-allowable assets	2,008,570
Net capital before other deductions	1,284,054
Fidelity bond deductible above minimum allowed	25,000
Net capital	\$ 1,259,054
Aggregate indebtedness: Accounts payable and accrued expenses	\$ 359,823
Computation of basic net capital requirement Minimum net capital required	
(Greater of \$5,000 or 6 2/3% of aggregate indebtedness)	\$ 23,988
Net capital in excess of minimum requirement	\$ 1,235,066
Ratio of aggregate indebtedness to net capital	0.29 to 1

Statement pursuant to paragraph (d) of rule 17a-5:

There are no material differences between the amounts presented in the computations of net capital set forth above and the amounts as reported in the Company's unaudited Part IIA Quarterly FOCUS Report as of December 31, 2005.

# WESCOM FINANCIAL SERVICES, LLC: COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS **UNDER RULE 15C3-3** DECEMBER 31, 2005 - SCHEDULE II

None, the Company is exempt from rule 15c3-3 pursuant to the provisions of subparagraph (k)(2)(ii) thereof.

From-WESCOM CREDIT UNION

# WESCOM FINANCIAL SERVICES, LLC: INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15C3-3 DECEMBER 31, 2005 - SCHEDULE II

None, the Company is exempt from rule 15c3-3 pursuant to the provisions of subparagraph (k)(2)(ii) thereof.

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From-WESCOM CREDIT UNION

# **Certified Public Accountants**

# INDEPENDENT AUDITOR'S REPORT ON INTERIAL CONTROL

To the Board of Directors Wescom Financial Services, LLC Pasadena, California

In planning and performing our audit of the financial statements and supplemental schedules of Wescom Financial Services, LLC (the Company), for the year ended December 31, 2005, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-£(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- (1) Making quarterly securities examinations, counts, verifications, and comparisons
- (2) Recordation of differences required by rule 17a-13
- (3) Complying with the requirements for prompt payment for secur ties under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Wescom Financial Services, LLC

Sep-06-06 11:00

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Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be deterted within a timely period by employees in the normal course of performing their assigned functions. However, we no ed no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that co not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

McGladrey of Pallen, LCP

Los Angeles, California January 20, 2006

Sep-06-06 11:01

# **Wescom Financial Services, LLC Auditor's Communication to the Board of Directors**

McGladrey & Pullen

Certified Public Accountants

McGladrey & Pullen, LLP is a member firm of RSM International an attiliation of separate and independent legal entities.

# McGladrey & Pullen

**Certified Public Accountants** 

February 13, 2006

To the Board of Directors Wescom Financial Services, LLC Pasadena, California

This letter is intended to inform the Board of Directors about significant matters related to the conduct of the annual audit of Wescom Financial Services, LLC (WFS), so that it can appropriately discharge its oversight responsibility, and so that we comply with our professional responsibilities to the Board of E irectors.

The following summarizes various matters that must be communicated to you under auditing standards generally accepted in the United States of America.

# THE AUDITOR'S RESPONSIBILITY UNDER GENERALLY ACCEPTED AL DITING STANDARDS

Our audit of the financial statements of Wescom Financial Services, LLC for he year ended December 31, 2005 was conducted in accordance with auditing standards generally accepted in the L niled States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether caused by error, fraudulent financial reporting, or misappropriation of assets. An audit includes examining, on a test basis, evir ence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. Accordingly, the audit was designed to obtain reasonable, rather than absolute, assurance about the financial statements. We believe that our audit accomplished that objective.

# SIGNIFICANT ACCOUNTING POLICIES

The Board of Directors has the ultimate responsibility for the appropriateness of the accounting policies used by WFS. WFS did not adopt any significant new accounting policies nor have there been any changes in existing significant accounting policies during the current period that should be brought to your attention for approval.

# SIGNIFICANT OR UNUSUAL TRANSACTIONS

We did not identify any significant or unusual transactions in controversial or emerging areas for which there is a lack of authoritative guidance or consensus.

# MANAGEMENT JUDGMENTS AND ACCOUNTING ESTIMATES

Accounting estimates are an integral part of the preparation of financial statements and are based upon management's current judgment. The process used by management encompasses their knowledge and experience about past and current events and certain assumptions about future events. Management has informed us that they used all the relevant facts available to them at the time to make the best judg ments about accounting estimates, and we considered this information in the scope of our audit.

## **AUDIT ADJUSTMENTS**

There were no audit adjustments made to the original trial balance presented to us at the beginning of our audit.

# OTHER INFORMATION IN DOCUMENTS CONTAINING AUDITED FINANCIAL STATEMENTS

We were notified that the audited financial statements were not included in any document.

# **DISAGREEMENTS WITH MANAGEMENT**

We encountered no disagreements with management over the application of significant accounting principles, the basis for management's judgments on any significant matters, the scope of the audit, or significant disclosures to be included in the financial statements.

# **CONSULTATION WITH OTHER ACCOUNTANTS**

We are not aware of any consultations management had with other accountants about accounting or auditing matters.

## MAJOR ISSUES DISCUSSED WITH MANAGEMENT PRIOR TO RETENTION

No major issues were discussed with management prior to our retention to perform the aforementioned audit.

## DIFFICULTIES ENCOUNTERED IN PERFORMING THE AUDIT

We did not encounter any difficulties in dealing with management relating to the performance of the audit.

# CLOSING

This letter is intended solely for the information and use of WFS's Board of D rectors and management, and is not intended to be and should not be used by anyone other than the specified parties.

After you have had an opportunity to review this letter, we would be pleased to discuss the matters contained herein with you.

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McGladry & Pullen, LLP

